

# Simon Q. Walden

**Tel: 01242 255 000**

**Mob: 07710 913 995**

**Email: sqw@c2000.com**

## Skills

### Management

Team Management	■■■■■
Communications	■■■■■
Business Management	■■■■■
Marketing	■■■■■
Financial	■■■■■
Agile/Scrum	■■■■■

### Technical

MS VBA/ASP/VB	■■■■■
Excel and Access	■■■■■
Web Full Stack	■■■■■
IIS Server	■■■■■
MySQL / SQL Server	■■■■■
JavaScript	■■■■■
PHP/Python/Bootstrap	■■■■■
Machine Learning/AI	■■■■■

### Personal

Business Experience	■■■■■
Broad skill set	■■■■■
Customer relations	■■■■■

### Background

Married, 2 adult children  
UK Citizen  
Full Driving Licence  
Born: 06/01/1960

I bring a broad skillset and 35 years experience in IT and business.

I am results oriented and can quickly turn business problems into a working software solutions.

I am comfortable working with all levels of staff in the business and in the IT team.

I can be a good bridge between the business and developers.

I comfortable working with a team or individually.

## Experience

### Freelance Developer

Centreline 2000 Software Ltd

1992 – Present

I provide consultancy, software design, development and support to a customer base ranging from small to multinational organisations.

I have developed many web solutions, from front-end to back-end. I have extensive experience programming ASP and SQL for online systems, such as ecommerce, content management, UI and APIs.

I have worked on many MS Office/ VBA systems, developing full business solutions and products.

I have experience in other technologies including LAMP and IIS web systems. I have worked with JavaScript, JQuery, PHP, Python, Bootstrap and other related systems.

I can quickly turn business requirements into product specifications or go direct to code for fast turn round and agile product review.

I consistently exceed customer expectations developing cost-effective solutions to simple and complex problems.

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## Example Clients

### International:

GKN  
DHL  
Alstom  
Q8 Petroleum  
Trafalgar House

### Information Technology:

Compaq  
Hewlett Packard  
Lotus  
Austria Telecom

### Local Government:

Kent CC  
Cambridge CC  
Nottingham BC  
North Avon CC

### Government:

Ministry of Defence  
Royal Navy  
Royal Marines  
N.I. Police  
Institute Of Taxation  
Environment Agency  
Foreign & Commonwealth Office

## Products Director

Redwood International Ltd

1988 - 1992

Designed office suite for multinational sales.

Directorial responsibility for 100 staff in multiple departments and countries.

Grew product sales from £5M to £15M over 5 years with over £50M in total sales.

Extended product suite from 4 to 12 modules.

Ran projects to migrate software from C based solutions on Unix to DOS, Windows and X-Windows

I was responsible for software delivery for AFCAC 251 – the world's largest software procurement at the time.

## Development Manager

Uniplex Ltd

1984 - 1988

Designed product specifications

Managed department of 50 development, testing and production staff

Grew staff from 6 to 50.

Built recruitment, CPD and appraisal procedures.

## Senior Developer

Tetra Inc

1980 – 1984

I was developer for the Tetraplan accounts suite, with sole responsibility for payroll, solicitor accounting and fixed assets systems.

## Developer

1978 – 1980

Michael Groom Ltd

Developed bespoke packages for the print industry

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## References

Tony Heywood, CEO Yoodoo Ltd  
Mary Addison, MD, Titlefilms Ltd

## Hobbies & Interests

Historical Re-creations  
Photography  
Designing board games

## Postal Address

Simon Q. Walden  
5 Home Farm  
Quat Goose Lane  
Cheltenham  
GL51 9RP

I am a results oriented software development professional bringing more than 35 years in software design, development and integration.

I develop strong and honest customer relationships, I have been working with some of my clients for 20+ years.

I am a confident at technical leadership, communications and presentations.

I have spent most of my IT life taking business requirements and creating software systems to meet those needs.

As a freelancer I have generated over £2 million in software and hardware sales.

Systems I have developed have made significant reductions in staff costs and made huge improvements to business efficiency.

My software is used in business critical systems with absolute minimum downtime and restricted opportunity for patches and upgrades.

I provide cost-effective answers to problems. Where the time and cost of the solution is appropriate for the business need.

I have successfully led development teams to exacting milestones developing software used world wide.

I have mentored, appraised and provided CPD goals for developers.

I have worked in fast paced, fluid and agile development environments.

I have an independent office and am very happy to work remotely where appropriate.

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## Example Projects

Business Type	Technology	Applications
Manufacture	Access, Excel, VBA, SQL Server	Multiple, extensive business critical systems for full order, manufacture and delivery control
Institute	Windows Server	Senior consultant, developed and installed multiple systems over 20 years
Manufacture	LibJPEG	Automated drawing system for shop-floor manufacture
Manufacture	Excel	Development of recipe costing system for £M equipment manufacture
Manufacture	Access, SQL Server	Management dashboard for instant business intelligence
Consumer	ASP, CSS, MySQL, IIS	Purpose built online shopping solution
Assorted	ASP, CSS, MySQL, IIS	Purpose built online content management system
Retail	Machine Learning, AI	Face recognition system for customer service
Wordpress	PHP, Apache	Developed and maintained assorted blogs including custom PHP coding
Local Govt	wscript, SQL	Full CMS control with high security and publication to web for local Govt
Advertising	Access, VBA, SQL	Management system for billboard agency across UK
Insurance	VBA, SQL, ASP	Quoting engine building for online quotation
Royal Navy	C, SH, Unix	Quartermaster system for whole Royal Navy fleet
Royal Navy	C, SH, Unix	Idiot level management of IT systems for Royal Navy submarines
Education	ASP, CSS, SQL	Online learning systems for worldwide remote teaching
University	Unix, Linux	Management of university IT infrastructure
Petroleum	Windows Server	Upgrade of IT infrastructure from Unix to Windows
Telecoms	C, Unix, Windows	Massive data conversion from Unix to Windows
Police	C, Unix	Security systems for printed documents
Assorted	Consultancy	Disaster recovery planning
Assorted	Consultancy	Data management solutions
Government	Consultancy	Data conversion
Assorted	CSS, JS, CGI	Web sites for SME to corporate and local Govt
Consumer	HTML, CGI, MySQL	Online systems for sale of Schumacher products
Security	IP Protocols	Remote Workers ruggedised tablets for job control and worker safety
Security	Cyber Security	Wrote and delivered training courses on cyber security products
Mortgage	Access, VBA, SQL	Mortgage management system
Manufacture	Excel, Access, SQL	Extensive order management system from quote to despatch